

## Salesforce

ADM-201 Exam

Salesforce Certified Administrator

# Questions & Answers

(Demo Version - Limited Content)

Thank you for Downloading ADM-201 exam PDF Demo

Get Full File:

<https://www.dumpsplanet.com/adm-201-dumps/>

# Version: 19.0

---

**Question: 1**

---

Users at Cloud Kicks are reporting different options when uploading a custom picklist on the Opportunity object based on the kind of opportunity.

Where Should an administrator update the option in the picklist?

- A. Fields and relationships
- B. Related lookup filters
- C. Record Type
- D. Picklist value sets

---

**Answer: C**

---

Explanation:

---

**Question: 2**

---

An administrator has been asked to update a flow that was created as part of a recent update. When the administrator opens the flow for editing, the Flow toolbox offers only four elements: Assignment, Decision, Get Records, and Loop.

What would cause this?

- A. The flow is a screen flow.
- B. The version of the flow is inactive.
- C. The flow is a before save flow.
- D. The version of the flow is activated.

---

**Answer: C**

---

Explanation:

---

**Question: 3**

---

An administrator wants to create a form in Salesforce for users to fill out when they lose a client. Which automation tool supports creating a wizard to accomplish this goal?

- A. Process Builder
- B. Approval Process
- C. Outbound Message
- D. Flow Builder

---

**Answer: D**

---

Explanation:

---

**Question: 4**

---

The Client services and customer support teams share the same profile but have different permission sets. The Custom Object Retention related list needs to be restricted to the client services team

on the Lightning record page layout.

What should the administrator use to fulfil this request?

- A. Sharing settings
- B. Page Layout Assignment
- C. Component Visibility
- D. Record Type Assignment

---

**Answer: C**

---

Explanation:

---

**Question: 5**

---

The VP of sales at Universal Containers wants to prevent members of the sales team from changing an opportunity to a date in the past.

What should an administrator configure to meet this requirement?

- A. Assignment Rule
- B. Validation Rule
- C. Field-Level Security
- D. Approval Process

---

**Answer: B**

---

Explanation:

## About dumpsplanet.com

dumpsplanet.com's free demo will give you a complete product idea. We provide latest & high quality IT / Business Certification Training Exam Questions in PDF Format.

We help you pass any IT / Business Certification Exams with 100% Pass Guaranteed. Especially Microsoft, Cisco, CompTIA, Citrix, EMC, HP, Oracle, VMware, Juniper, Check Point, LPI, Nortel, EXIN and so on.

View list of all certification exams: **All Exams**

## Start Your ADM-201 Preparation

<https://www.dumpsplanet.com/adm-201-dumps/>

**[Limited Time Offer]** Use Coupon 'dp25%' for extra 25% discount on the purchase of PDF Dumps. Test your ADM-201 preparation with actual ADM-201 exam questions.

We prepare state-of-the art practice tests Questions for All IT certification exams. You can reach us with from Contact Us Page. Any problems about IT certification or our products, you can write us back and we will get back to you within 24 hours.